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Sharp's Approach to e-book Business

June 1, 2011

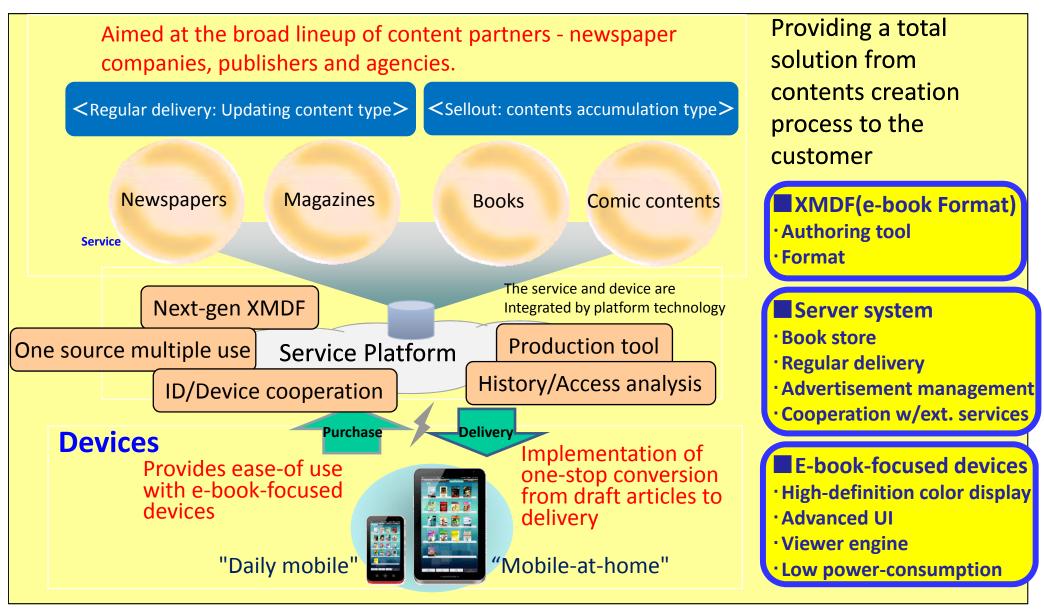
Keitaro Hanada

Communication Systems Group Sharp Corporation

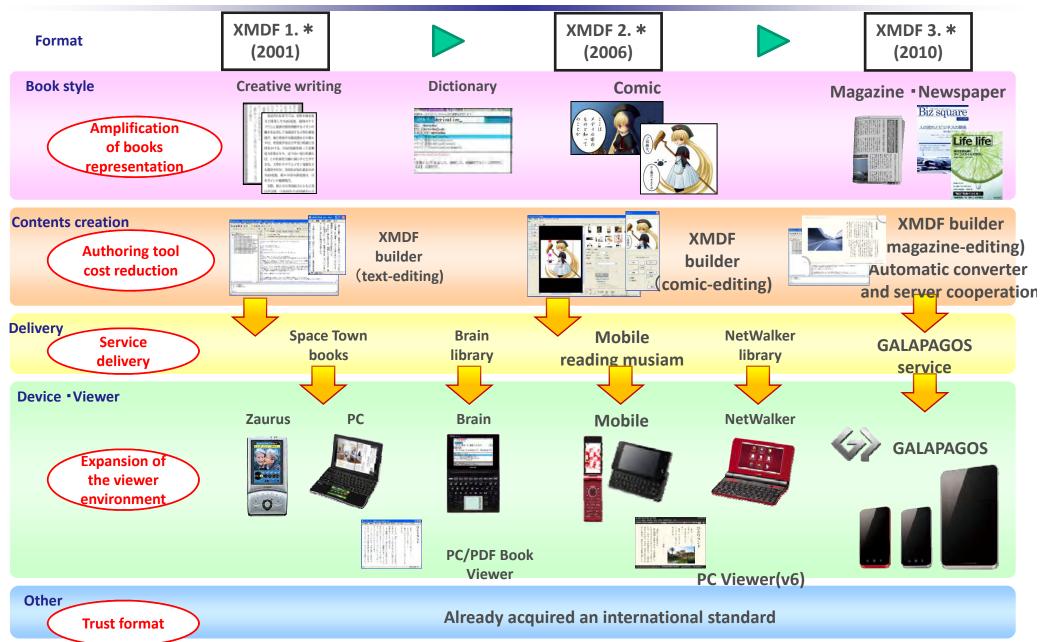


Sharp's vision of e-book service

Next generation e-book solutions through collaboration of the service and devices



History of Sharp's e-book business

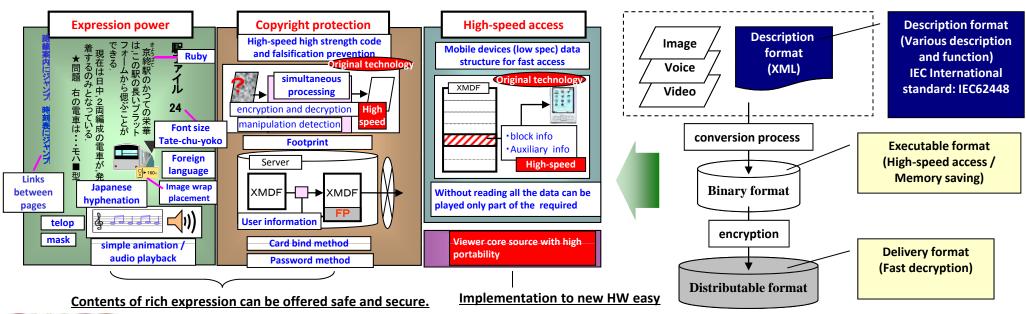




XMDF technology – an outline

What is XMDF (ever-eXtending Mobile Document Format)?

- ●XMDF is a rich document technology consisting mainly of a description (XML) format , data encryption algorithm and data structure that allow rapid access and small memory footprint.
- ●An IEC int'l standard (IEC62448 Ed.2 Annex B) was published (Feb 2009) based on its XML format.
- Its basic features are colorful expression, copyright protection, high-speed access (below left).
- ●XMDF has become a de facto standard in the domestic text electronic book field (adopted as <u>the official adoption with KDDI and SBM</u>).
- Equipped with functions for e-dictionaries and the comic contents.
- Materials (text, image, voice, animation, etc.) are combined, archived and encrypted to make distributable XMDF contents. (below right)



XMDF - History

Date	Function	Acceptance	
July, 2001	Functions for text (Vertical writing, Ruby, image, Linebreak, etc.)	Zaurus library service begins	
May, 2001	Multimedia functions (sound, animation, etc.)	Adopted for M-stage book service of NTT docomo (for PDA)	
March, 2003	Basic dictionary function (search by index)	Installed on the electronic dictionary hardware	
July, 2004		Adopted for EZ-book service of KDDI	
June. 2006	Comic function (cell form)	Adopted for Manga-capsulre service of SHUEISHA Inc. (for mobile)	
March, 2007		Adopted by Softbank mobile	
August, 2008	Enhanced dictionary function	Brain library service begins	
February, 2009		IEC issues an international standard to the description format (IEC62448 Ed.2)	
December, 2009	Enhanced comic function (page/cell forms)	Adopted for comic delivery of SCE for PSP	
December, 2010	Image form, hybrid form, and multi-layout form added.	TSUTAYA GALAPAGOS service begins in which newspaper and magazine are delivered as well as books	

IEC international standard IEC62448



XMDF - Popularity

- •XMDF contents are sold at a large number of e-book stores incl. TSUTAYA GALAPAGOS.
- •XMDF-capable devices number tens of millions.





Туре	Distribution
Text-type	Approx. 30,000
Comic	Approx. 63,000
Magazine	Approx. 170
Dictionary	Approx. 100

e-book store sale





and more than 250 online sites





Date	Content
July, 2004	It is adopted EZ-book service of KDDI
March, 2007	It is adopted Softbank mobile.

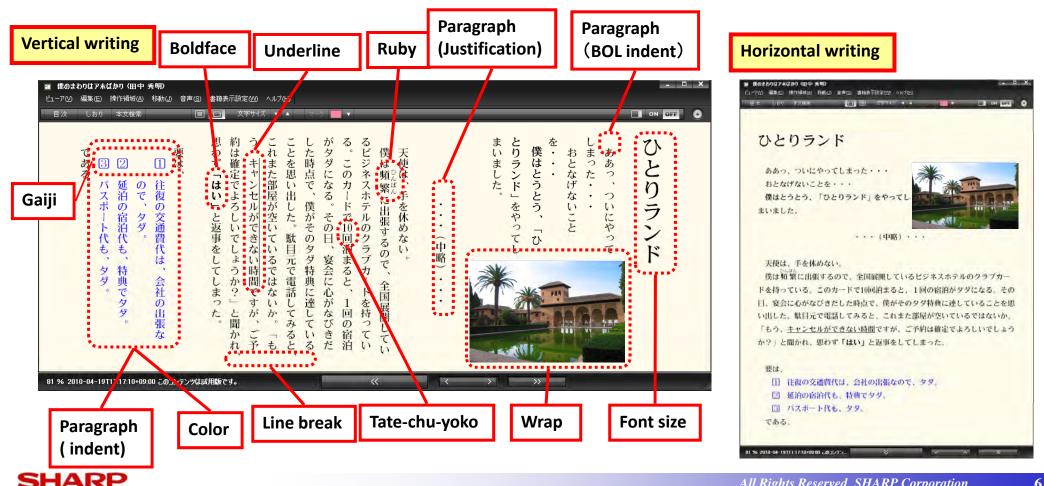


Туре	Distribution
KDDI(au) device	30 million
Softbank mobile device	16 million
NTT docomo device	15 million
Game	10 million



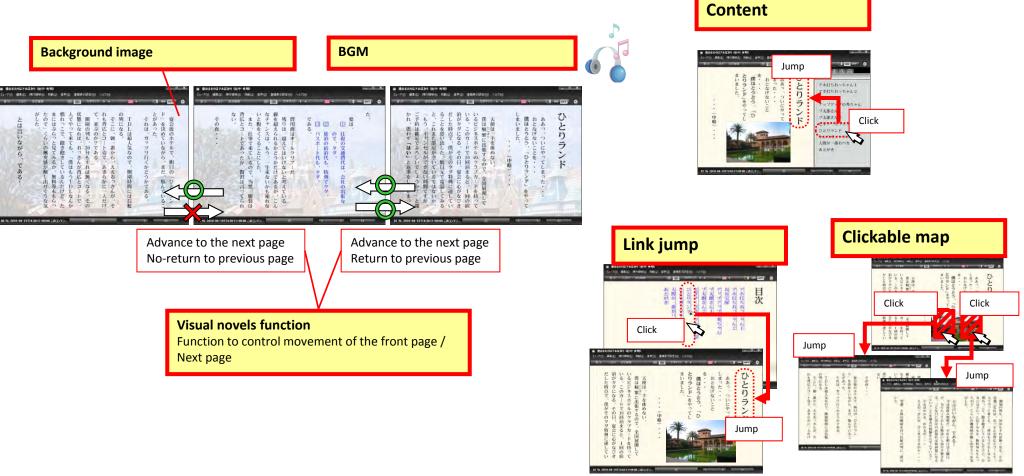
Basic text functions

- Japanese-specific writing style (Tate-chu-yoko), ruby, Line-break, Gaiji support
- Paragraph, Indent, Font / Size / Color / boldface, under line can be specified
- Wrap the images can be represented
- Western language function (Hyphenation, Word wrap, Justification) support



Extended text functions

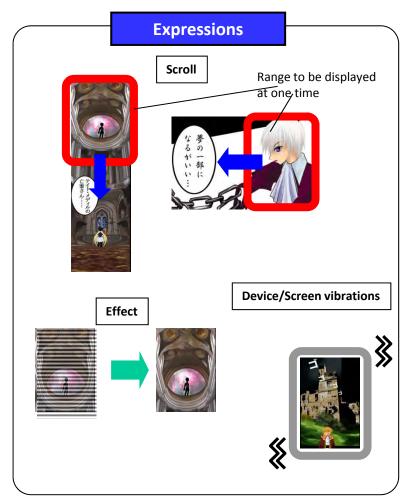
- Background image, BGM, and visual novels capabilities
- Content, Link jump and Clickable map functions
- Audio/Animation/Video playback and other multimedia capabilities



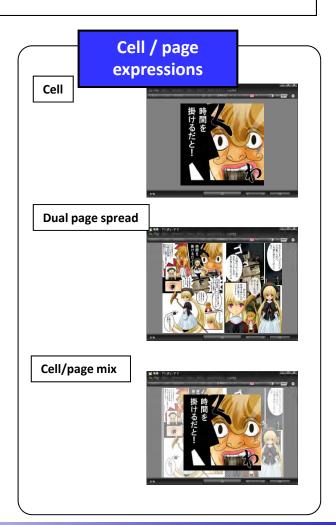


Comic functions

- Cell-based expression (scroll, effects, screen vibrations, etc.) (for mobile)
- Wide-screen comic utilizing the advancement of recent mobile phones handsets
- Cell, dual-page spread, cell/page-mix expression (for pc)



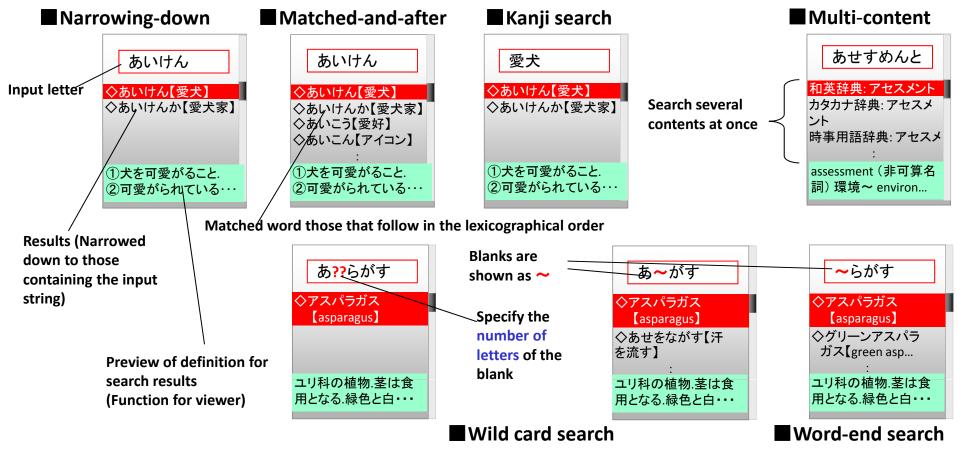




Functions for dictionaries

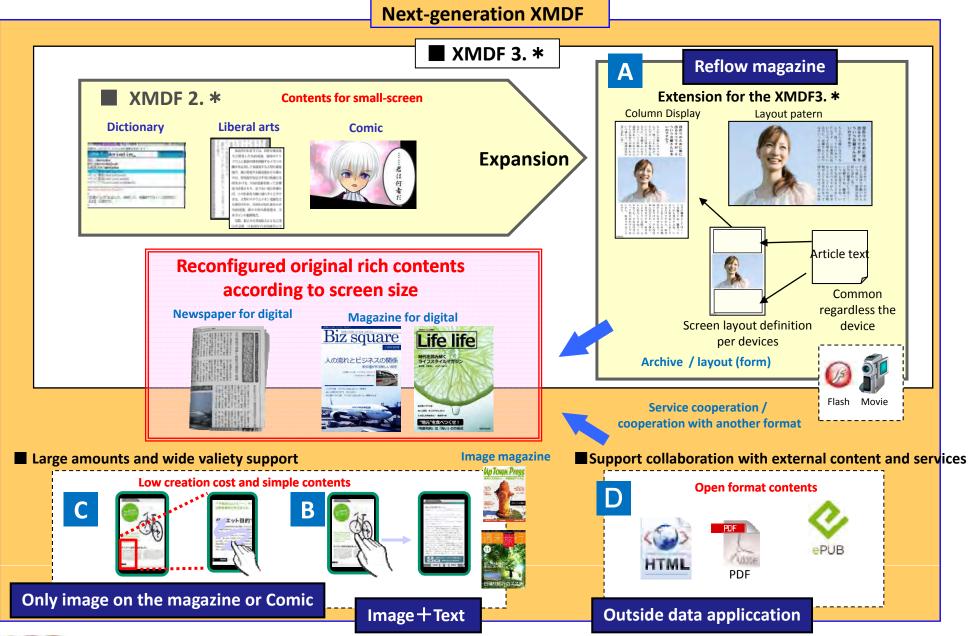
- Narrowing-down/Matched-and-after searches/Kanji search, multi –content search,
 Wildcard /Word-end search support
 - -> Various modes of use are supported.
- ****The XML format for XMDF dictionaries, was integrated with LeXML format (by Digital Assist Inc.) for an IEC standardization work.**

(Reference: IEC TC100/TA10 Page http://tc100.iec.ch/about/structure/tc100_ta10.htm)





Next generation XMDF - Power of expression



Next generation XMDF –Viewer features

■ Representation to the traditional book + <the viewer> can express unique new e-books

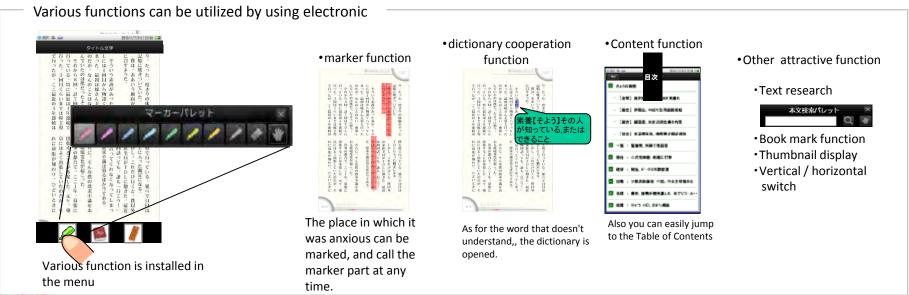
Multi genre experience by various content representations and union operation feelings

mix

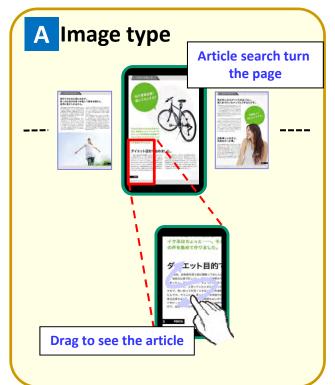
(image + text, HTML + text and so on.)

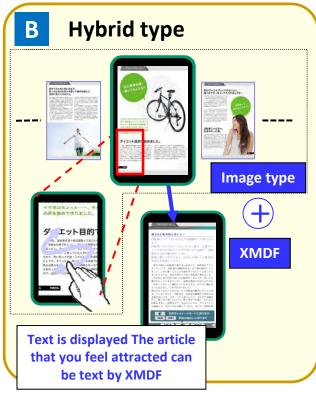
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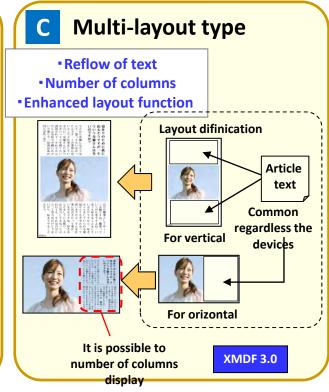
Various contents can be read by the same operation (turning pages, zooming).



Next generation XMDF – three types of contents

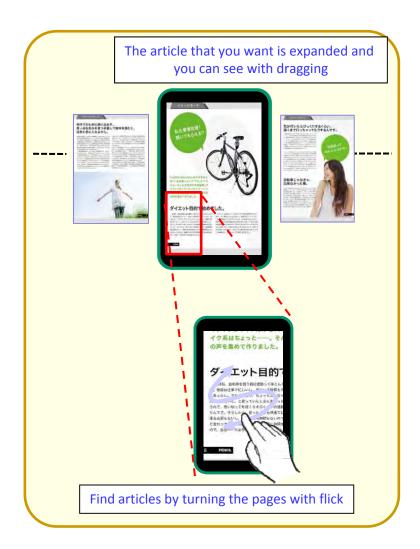






Туре	Features					
Image type	Full page image. Pinch-zoom in / Pinch-zoom out, scroll by dragging viewed					
Hybrid type	Coexistence type of image and text. To view by image and when reader would like to read an article they can see by text too. When they use text they can mark and use dictionary.					
Multi-layout type	It is adopted from XMDF3.0 (New ver.). The magazine can be displayed by the best layout matched to the device screen size. Reader can choose font size and display mode that they want					

Image type



About image type

- Consists of a high-resolution images of all pages
- Method of read
- Article Search page flip turning read.Thumbnail / can find the table of contents.
- •To expand the article to read, and read with the drag.
- It opens wide-screen at the horizontal position, and it open one side at the vertical position. (It is also possible to make it to an one side display at horizontal possession)
- It is possible to control a position at the right binding or the left binding.

About creation tool

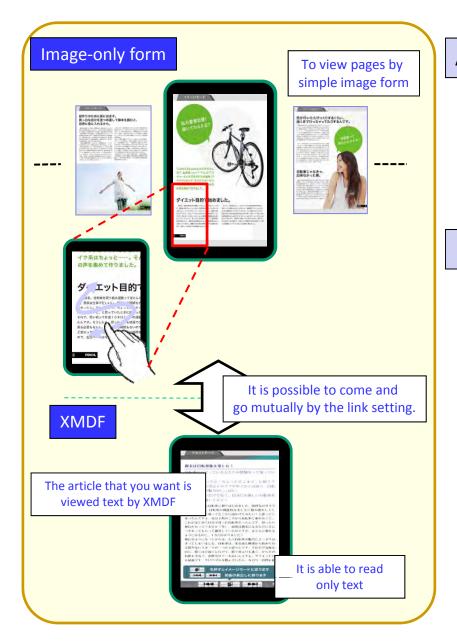
The Converter that converted from PDF file automatically



It works by Dos Prompt of Windows PC (XP/Vista/7)



Hybrid type



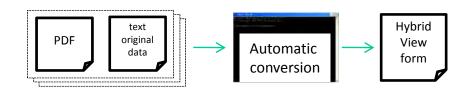
About hybrid type

- •Coexistence type of page image and text. Page image is displayed as simple image data while text is displayed in XMDF.
- It is possible to switch between image and text by the link setting.

About creation tool

Automatic conversion

- The Converter that converted from PDF file and text original data automatically
- It works by Dos Prompt of Windows PC (XP/Vista/7)



- Text original data correspond Plain, Text and so on.
- It is possible to output only image form



Multi layout type

Outline of Multi layout type

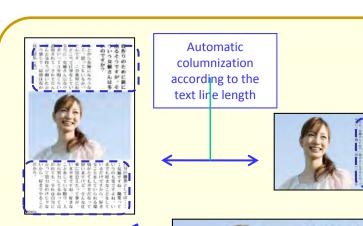
Extended version of exiting XMDF.
 Main extensions are -

Complex layout	Express complex layouts following layouts in contents.
Automatically resize the number of column	Automatically resize the number of column as the number of characters in one line.
High functionalization of character configurations	High functionalization of character/rubi/character gap/line space/blank.

Creation tools

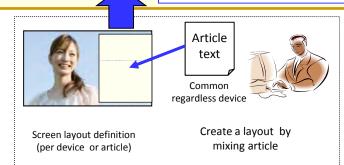
- (1) Converter
 - Automated conversion from XMDF format.
 - DOS prompt of WindowsPC(XP/Vista/Server2003)
- (2) XMDF builder
 - Authoring tools based on GUI.

	T	
Reducing the time for generating contents	Cut the editing on the builder Import indesign IDML file Edit title and text such as style to sentence structure Ruby / Gaiji /Auto-tagging such as tate-chu-yoko/Replace function	
Layout editing	The function that can edit layout and it is features of ver. 3.0	
OSMU (One- source, Multi-use)	Keep the layout to separate the article text. Inline images, resizing of layout for other screen sizes	
	All Rights Reserved SHARP Corporation	





Possible to handle complicated layout referring to layout definition





Switching between Vertical

/horizontal screen

orientation

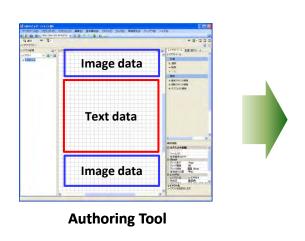
Next generation XMDF

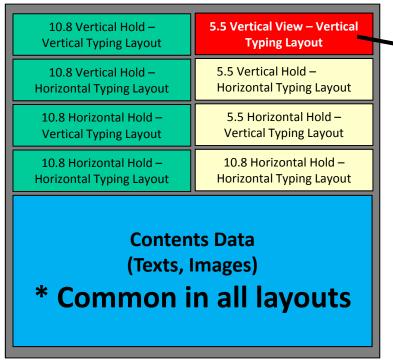
- Keeps layout while enabling the adjustment of character size.
- Powers of expression combined with the multi-media capabilities.





Layout Pattern





A viewer selects an optimum layout pattern and displays the result

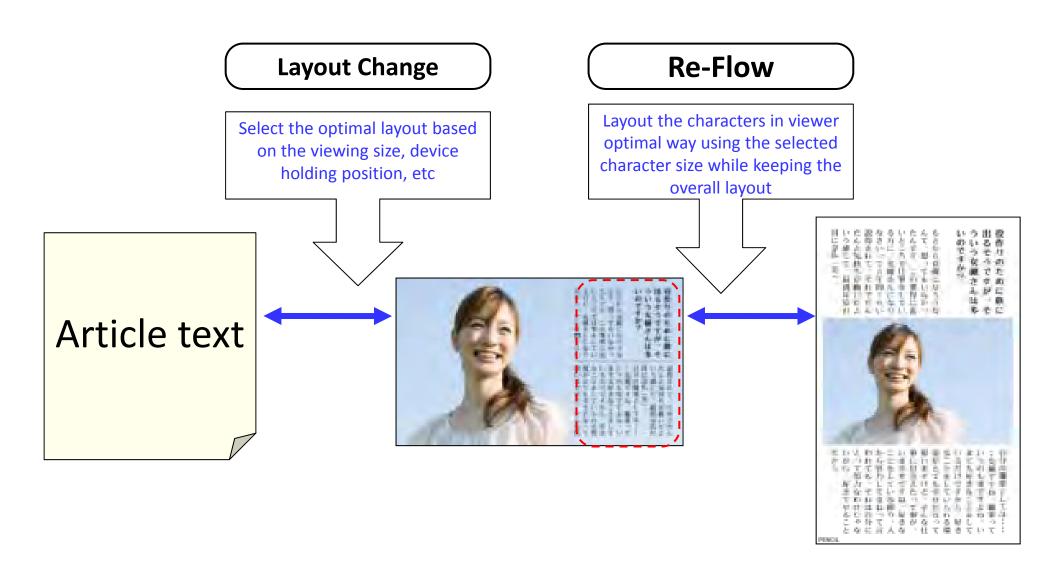


5.5 inch GALAPAGOS vertical hold – vertical type view (sample image)

Contents file * Information is assembled and encrypted

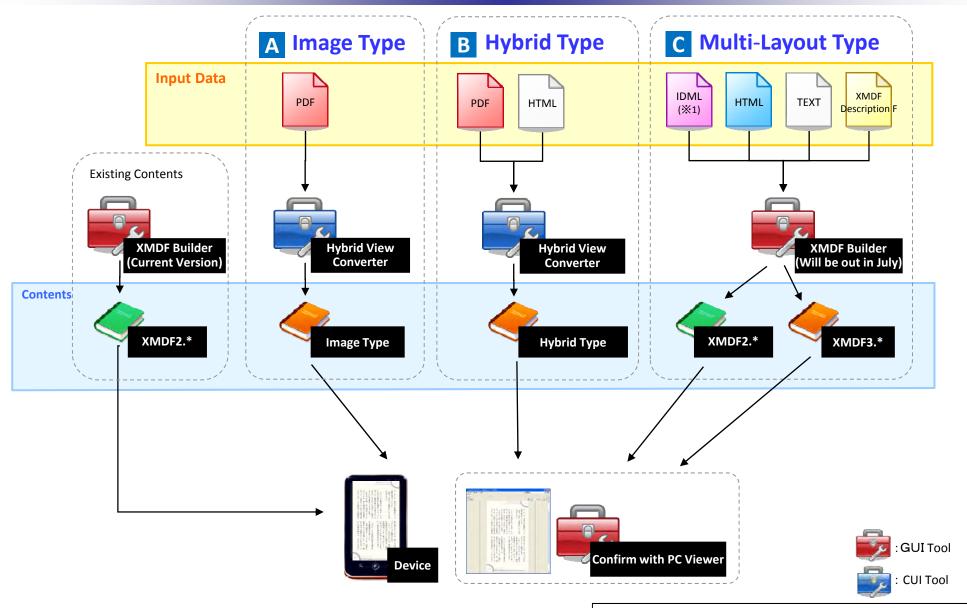
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Viewing Selection using Re-Flow and Layout Pattern





Overview of the Authoring Tool

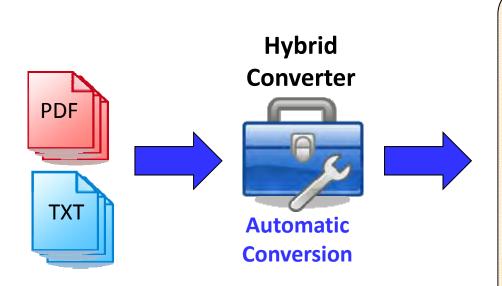


※1 : Adobe InDesign /CS4, CS5 output format IDML = InDesign Markup Language



Hybrid Converter

"Hybrid Converter" is a tool to create Image Type and Hybrid Type Contents



Create the Image(-only) Type and Hybrid Type
Contents easily by inputting the PDF (Embedded
Font) or Text Data

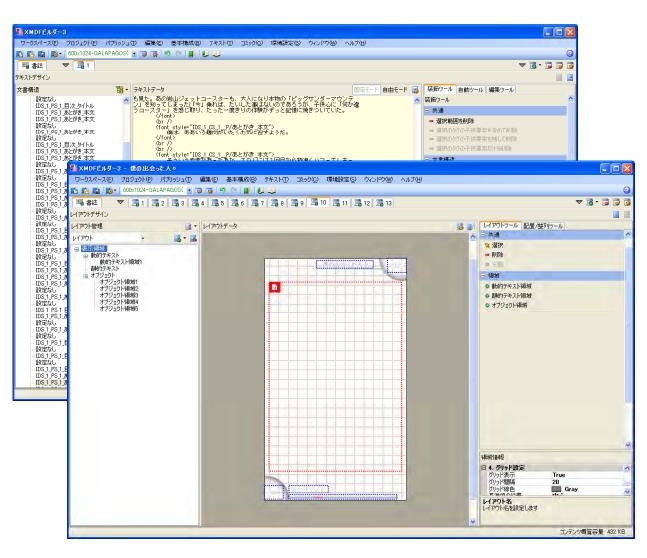
* Text Data is not necessary for the Image-only Type



Image Type / Hybrid Type Contents Image Type XMDF

XMDF Builder

"XMDF Builder" is a Tool to create Multi-Layout Type (XMDF3.0) Contents



Characteristics 1 Efficient Contents Creation

- ➤ Can input data such as InDesign IDML File, Test File, HTML File, etc
- ➤ The automatic generation of external characters, Adobe Japan 1-6 character external characters do not need to create
- Efficient conversion using templates

Characteristics 2 Creates Multiple Interface

- ➤ Complicated page layout can be created using Page Layout Editing Function
- ➤ Multimedia contents using movie, audio, animation can be created

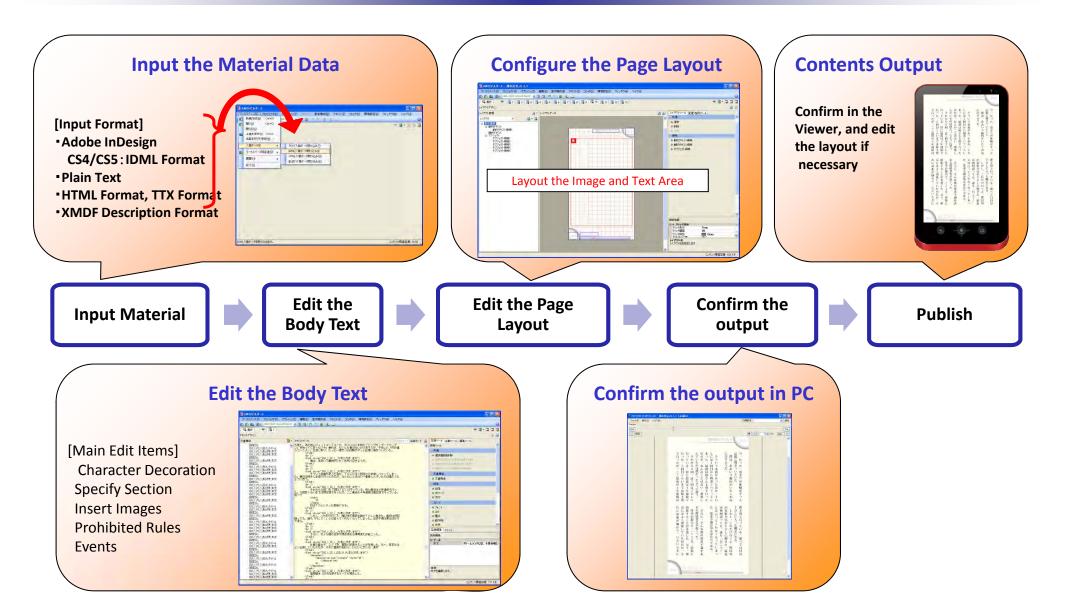
Characteristics 3

Supports multiple devices and services

- ➤ Can output to XMDF2.0 contents that can be utilized in other vendor services
- Can create multiple layouts to fit to multiple device window



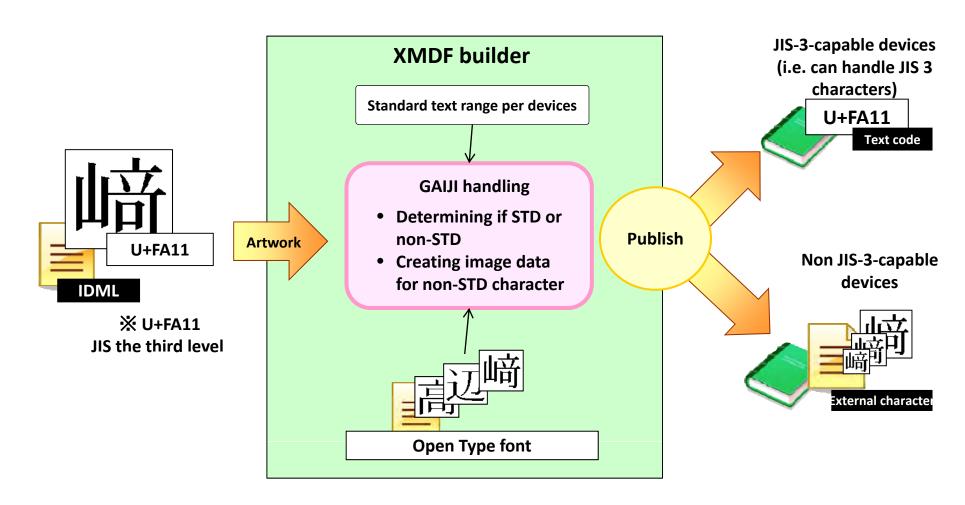
Editing Flow using XMDF Builder





Automatic generation of Gaiji characters

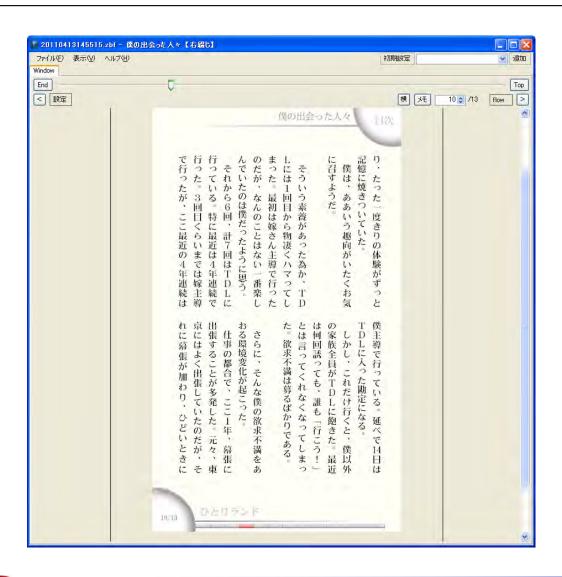
- Generating image data for characters not in the standard characters (gaiji) and embedding it in the content
- Applicable to Adobe Japan 1.6 characters
- No need to take care of gaiji characters when editing from IDML (InDesign XML)





PC Viewer for proofreading

A tool for proofreading the contents on PC created by XMDF Builder and Hybrid Converter



Characteristic

- Allows the user to put instructions in the contents
- Allows the user to check the output switching between different display sizes



May 30 Tokyo Forum "Future Japanese Layout in CSS" Session Material

Future Japanese Layout in CSS

-Electronic Book Technology Vendors' and Business Operators' Points of View -

May 30, 2011

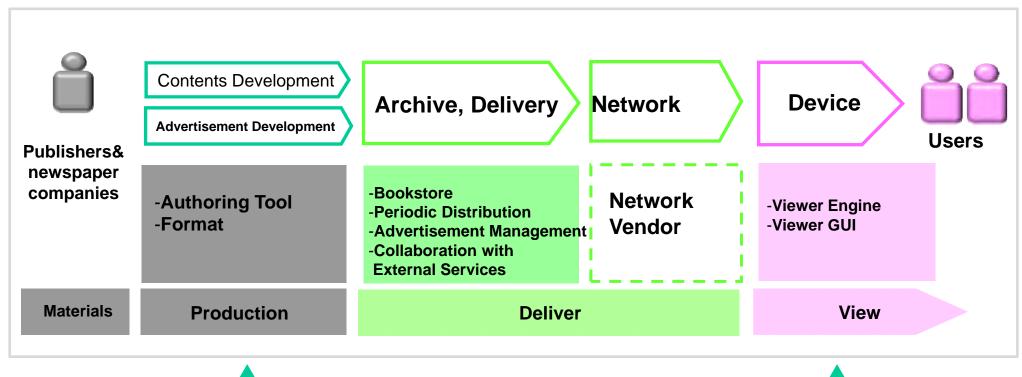
Hisashi Saiga

Communication Systems Group, Sharp Corporation



Electronic Book Value Chain

Taking the perspective of the whole value chain is important when discussing e-book technologies.









Viewing Configuration

- Configuration using descriptions in the contents (reflecting the content providers' intents)
- Configuration according to the viewer's initial settings
- Configuration by the user

The question: "Who will configure?"



"Who will Configure" -1

Specifying "Who will Configure"

■ XMDF Example O···Possible ×···Not allowed -···Not applicable

Item	Configured Value	Configure in the Contents	Configure by Users	Memo	Related CSS Property (Value)
Text direction	Not specified	-	0	Displayed according to the viewer's configuration	writing-mode (horizontal- tb/vertical-rl)
	Set the value	0	0		
	Enforce	0	×		
Text Color, Back- ground Color	Not specified	-	0	Displayed according to the viewer's configuration	color/background- color
	Set the value	0	×	User configuration not allowed due to legibility concern caused by test/BG color combination	



"Who will Configure" -2

■XMDF Example (Cont.) O...Possible - ...Does not Correspond × ...Impossible

Item	Config ured Value	Configure in the Contents	Configure by Users	Memo	Related CSS Property (Value)
Prohibited Rules(ejection, dangling wrap)	Target Character	0	×		line-break
	Not specified	-	×		
Display the RUBI ON/OFF	Not specified	-	0	Display according to the viewer's configuration	Viewer's behavior
	Specified	0	0		
	Enforced	0	×		



Contents Providers' Intents and usability

Need to define the specifications that meets the followings

- > Contents providers' intents
- ➤ Usability (Easy to read, accessibility) -> Users should be
 - able to configure
- * The situation might change with the layout complexity of e-books increasing and making such user-side configuration awkward.



* Example: Should we enable the users to switch text orientation (i.e. horizontal <-> vertical)? Who will bear the proofreading cost to prepare for that?



Uniformity of viewer behaviour

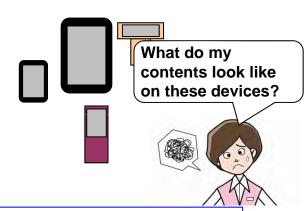
Currently, the uniformity in viewer behavior is somewhat guaranteed across different platforms since technology vendors have been handling implementation work of *their* technologies.



As the vendors participating in the implementation work become more diverse, such uniformity will likely be lost and the same content might look different on each platform.



The content business will be affected by this lack of uniformity in viewer behavior.



Possible solution: Viewer implementation guidelines



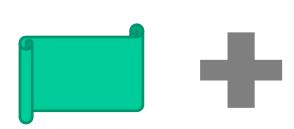
Future direction -1

As the scope of e-contents is expanding, the layout data is gaining more importance.

Material + Logical structure

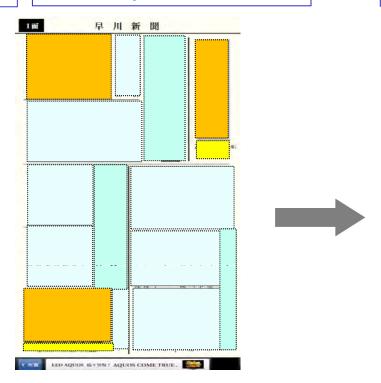
Layout data

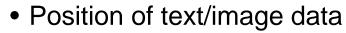
Viewer output



- material (text data,etc.)
- logical structure

Display (Environment) - dependent





• text attributes (character size, etc.)

Environment-dependent



Future direction -2

Reproducing the ease and touch of the paper contents in digital form is becoming reality as the display technology advances.



Page type contents gaining popularity, combing the ease of use of the paper form with the advantage of digital.

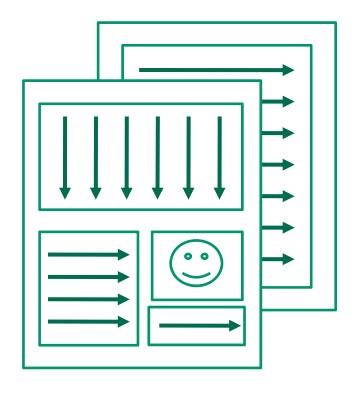


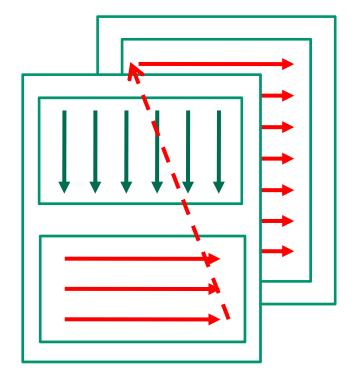
Style data with the concept of "page" will be effective, which will be chosen according to the device specifications and screen sizes.



Future direction -3

Example)





- Different text orientations on a single page
- Different text orientations between pages

Reflowing across pages

Summary

- Perspective of the whole value chain is important when discussing e-book technologies
- Uniformity of the display fades distributed mainly by the implementation of the viewer -> Need implementation Guidelines?
- Style data utilizing the concept of page layout becomes useful with the evolution of e-books.



SHARP